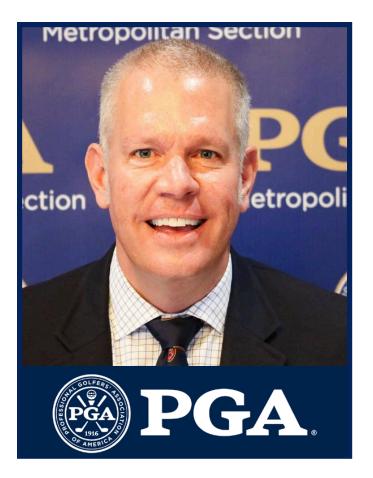
PROFESSIONAL PORTFOLIO



THERON C. HARVEY, PGA

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585.281.8549

in theron-harvey-2021

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INTRODUCTION

The following highlights my plans for a smooth transition to your club. The strategic planning, career highlights, and epic pictures represent my qualities of good leadership. Please enjoy my the journey that has led me to this opportunity!

- 2020 Augie Met PGA Championship Pro-Am Watch | Facebook
- 117th MET Amateur 117th Met Amateur - Highlighted Holes - YouTube
- 117th MET Amateur Preview 117th Met Amateur - Preview - YouTube
- First 90 Days at HNGC Article http://payitforwardgolf.blogspot.com/2011/01/first-90-days-featuring-hudson.html
- Golf Coach Announcement http://www.caccathletics.org/sports/golf/2008-09/News/phi.coach.8-11-08
- TCH First Win as Golf Coach https://philau.prestosports.com/sports/mgolf/2008-09/news/10-16-08_golf_coach_first_win
- 18 Best Holes in Westchester (HNGC Hole 18) http://www.westchestermagazine.com/Westchester-Magazine/Golf-Guide-2013/Best-18-Golf-Holes-at-Westchester-Countys-Clubs-and-Courses-in-2013/?cparticle=2
- HNGC Founder Cup (2015) https://vimeo.com/127834034
- Titleist Fitter Forum, 2016 TCH Titleist Fitter Forum 09 22 2016 - YouTube TCH Titleist Fitter Forum 08 04 2016 - YouTube
- Hosting golf academy live, 2004 TCH Academy Live 07 26 2004 Part 1 - YouTube TCH Academy Live 07 26 2004 Part 2 - YouTube
- Ace club, Lafayette Hill, Pa Channel 6 Tee Time Power Off the Tee 2005 - YouTube

FIRST 90 DAYS

- Live in Mahopac, NY (willing to relocate)
- Review Budget & Club Financials with Controller
- Review Maintenance Calendar with Superintendent
- Review Calendar with Director of Golf and F&B Team
- Meet with key managers and team members to evaluate commitment to excellence
- Evaluate F&B Experience Standard Operating Procedures
- Evaluate entire facility Layout, Flow, Improvements, Opportunities, & Comfort Stations
- Checklists for Daily Operations, F&B Operations, Golf Course Operations, Instructional Programs, Tournament Program, Merchandise Plan, & Caddie Program
- Meet the Membership! Build relationships to further my understanding of Club expectations



FIRST 90 DAYS

- Detailed approach to Club Operations Policies, Procedures, & Training
- Coordinate Operational Goals with all departments Be a promoter for the staff!
- Team player organizing new service standards that are in line with the Vision and Mission
- Performance Management Plan for all managers & staffers Goals & Objectives
- Create a healthy and fun work environment for the team that creates an atmosphere in which members enjoy their club
- 17,000 Rounds What system works for well organized, fun, and well paced golf
- Be on the front lines! Tour course, facilities, and visit with all members, guests, and managers on property on a daily basis



THE VISION

Hudson National embodies a superb golf course, a beautiful clubhouse, exquisite cuisine and a welcoming, service-oriented staff, all designed to provide a great golf experience for our members and their guests.

CORE VALUES

Accountability – We will be held accountable for our actions good and bad.

Communication – We will over communicate whenever possible with the members and our fellow employees.

- Consistency We must be consistent with our quality of service, work effort, and remain true to the Policies and Procedures.
- Member and Guest Services The members and guests always come first.
- Safety We will always perform our duties in a matter that ensures the safety of ourselves, fellow staff, and the members and guests.
- Sense of Urgency Everything we do will be done with a sense of urgency.
- Teamwork We will work together as a team to consistently provide the highest level of services and friendly atmosphere.
- Performance Management Planning and Objectives Annual Reviews
- Top 100 Golf Club = Top 100 Golf Experience

THE GOLF EXPERIENCE

BEFORE GOLF

- Leadership Relationship building, trust, hard work, & dedication
- Buy in to Vision & Core Values for team Bag Tag / Ball Marker for each guest
- Staffing Placement & Training Name Tags, Uniforms, & Scripts
- Tee Sheet Staff knows where members & guests are located
- Communication is key Locker Room Staff on alert
- First Tee Presence Introduction of Players
- F&B service must be accurate, delicious, and timely
- Anticipate needs and wants of members and guests
- Name recognition is very important
- Encourage players to use F&B facilities









THE GOLF EXPERIENCE

AFTER GOLF

- Bag Drop & Stations manned at all times
- Attentive & Proactive golf staff Golf clubs counted, cleaned, & stored in bag room or in cars
- Assist valets with clubs & bags Protect our members & guests belongings
- Know hours of operation & facility layout to provide directions
- Communication is key with F&B Team
- Every member & guest should be asked how their golf experience was today
- Great service is different for everyone Learn members likes & dislikes
- Work with a sense of urgency Members & Guests will appreciate the hustle
- Top 100 Experience = Top 100 Club for Golf Digest recognition







ENFORCEMENT OF CLUB RULES/GOVERNANCE

DRESS CODE

- Staff empowerment Fill out Incident Report Business cards handed out to guests at bag drop with Club Rules
- Team (managers) delivers message professionally & politely
- Member notified first when hosting guests
- Golf Shop have price point items ready to make process of changing clothes easy & efficient

CELL PHONE POLICY

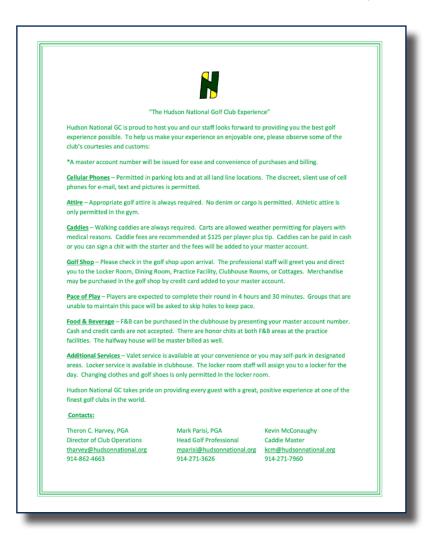
- Calls in Parking Lots & Landline Areas Only
- Text & E-Mail in Locker Room & Clubhouse
- No calls on the golf course (always silent)
- Staff empowerment Course tours
- Notify managers in real time of violation



ENFORCEMENT OF CLUB RULES/GOVERNANCE

Standardizing these Club documents is helping to create a legacy and institution for the Board of Directors, Committees, Members, and Staff for the next 100 years.

- Non-equity model allowing the club to keep initiation fees
- Cleaning up old language
- Standardizing rules around limits on rounds and senior/national memberships
- Updating club rules to current needs/wants of the membership



ENFORCEMENT OF CLUB RULES/GOVERNANCE

Proposed Amendments

AMENDED AND RESTATED BY LAWS BYLAWS THE HUDSON NATIONAL GOLF CLUB, INC.

ARTICLE I ARTICLE 1 LOCATION OF OFFICES

Section 1.01 - <u>Principal Offices</u> The principal office of The Hudson National Golf Club, Inc. (the "comporation<u>Comporation</u>" or the "eint<u>C</u>(<u>mb</u>") shall be established and maintained at 40 Arrowerse Drive, Croton-on-Hudson, New York or at such other place as the ecopromicion<u>-board of-directors</u> shallBoard of Directors of the Corporation (the "Board") may from time to time designate-determine. The Corporation shall maintain the books and records of the Corporation at its principal office,

section 1.02 2- Other Offices. The corporation Corporation may have other offices either within or without the State of New York at such place or places as the **board of directorsBoard** may from time to time determine or the business of the corporation<u>Corporation</u> may require.

ARTICLE 2 MEMBERSHIPS

ARTICLE 2 MEMBERSHIPS Section 2.01 4-Classes of Memberships. The comportationCorporation is authorized pursuant to its Certificate of Incorporation (as the same has or will be amended and/or restated from time to time, the "Certificate of Incorporation" to issue certain memberships (editively the "Ceneral Memberships"). to individuals, having full voting rights on all matters on which memberships (article and the same state of the same restrictions set forth in these By-LawsBylaws and to restrictions and limitations set by

DOC ID - 35119115.4

ChangePro Comparison of 35119115v1 and 35119115v4 6/21/2021

AMENDED AND RESTATED CERTIFICATE OF INCORPORATION OF THE HUDSON NATIONAL GOLF CLUB, INC. Under Section 805 of the Not-for-Profit Corporation Law

2. 2: The Corporation is a corporation as defined in <u>subparagraph (a)(5)</u> of <u>Section 102</u> of the <u>New York Not-for-Profit Corporation Law</u>.

3. The purpose for which the Corporation is formed is to develop, construct and operate a club ("the ""Club")" for (a) for the pleasure, recreation and annusement of its members, (b) for the development, ancouragement and enjoyment of solid and other sports and games by its members, (c) for the promotion of social activities among its members, and (d) for-enganging in any lawful act or activity for which a corporation classified as a Type A corporation may be organized under the Not-for-Profit Corporation Law.

4. The Corporation shall not pay any dividends or distribute any part of its income or profits to its members. Offless or diverse offless or adjrectors, except that nothing herein shall prevent the Corporation from (i) paying due compensation to any such person for services rendered or materials supplied to the Corporation, (ii) effecting a relemption of any General Membership in accordance with the provisions of this certificate of incorporation, or (iii) distributing any net proceeds of a liquidation or sale of all or substantially all of the Corporation or its assets.

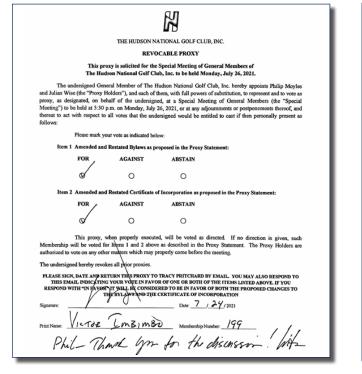
5. 4. The office of the Corporation is to be located in the County of Westchester, State of New York.

The names and addresses of the initial Directors are Mare C. Bergschneider e/o National Fairways, Inc. 70 Seaview Avenue Stamford, CT-06902 Stephen W. Mulvey ~ Inc 70 Sec lamford, CT 06902

DOC ID - 36213383.2

ChangePro Comparison of 36213383v1 and 36213383v2 6/15/2021

Voting Sheet



Finalized Bylaws by Unanimous Vote

AMENDED AND RESTATED CERTIFICATE OF INCORPORATION OF

THE HUDSON NATIONAL GOLF CLUB, INC. Under Section 805 of the Not-for-Profit Corporation Law

 The name of the corporation is The Hudson National Golf Club, Inc. (the "Corporation"). The Restated Certificate of Corporations of the Corporation was filed with the New York State Department of State Division of Corporations and State Records on August 2, 2002 The Corporation Part of Corporation and State Records on August 2, 2002 The Corporation Part of Corporations and State Records on August 2, 2002 The Corporation Part of Corporations and State Records on August 2, 2002 The Corporation Part of Corporations and State Records on August 2, 2002 The Corporation Part of Corporations and State Records on August 2, 2002 The Corporation Part of Corporation Part of Corporations and State Records on August 2, 2003 The Corporation Part of Corporation Part of Corporations and State Records on August 2, 2004 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporation Part of Corporations and State Records on August 2, 2005 The Corporation Part of Corporation Pa 2002. The Corporation desires to amend and restate the Restated Certificate of Incorporation and designate such instrument as the Amended and Restated Certificate of Incorporation. The and designate such instrument as the Amended and restated certificate of incorporation. The Restated Articles of Incorporation are hereby amended and restated as set forth in this Amended and Restated Certificate of Incorporation.

The Corporation is a corporation as defined in subparagraph (a)(5) of Section 102 of the New York Not-for-Profit Corporation Law.

 The purpose for which the Corporation is formed is to develop, construct and operate a club (the "Club") for (a) the pleasure, recreation and amusement of its members, (b) the development, encouragement and enjoyment of golf and other sports and games by its members, (c) the promotion of social activities among its members, and (d) engaging in any lawful act or activity for which a corporation classified as a Type A corporation may be organized under the Not-for-Profit Corporation Law.

The Corporation shall not pay any dividends or distribute any part of its 4. In Corporation snail not pay any dividents or usual using any on seven as the income or profits to its members, officers or directors, except that nothing herein shall prevent the Corporation from (i) paying due compensation to any such person for services rendered or materials supplied to the Corporation, (ii) effecting a redemption of any General Membership in accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of the certificate of incorporation, or (iii) distributing any net accordance with the provisions of this certificate of incorporation, or (iii) distributing any net accordance with the provisions of the certificate of incorporation, or (iiii) distributing any net accordance with the provisions of the certificate of incorporation, or (iii) distributing any net accordance with the provisions of the certificate of incorporation, or (iii) distributing any net accordance with the provision distrib proceeds of a liquidation or sale of all or substantially all of the Corporation or its assets

The office of the Corporation is to be located in the County of Westchester, State of New York.

The Secretary of State is designated as agent of the Corporation upon 6 whom process against the Corporation may be served. The post office address to which the Secretary of State shall mail a copy of any process against the Corporation served upon it is:

> The Hudson National Golf Club, Inc. 40 Arrowcrest Drive Croton-on-Hudson, New York 10520

EVENT & TOURNAMENT MANAGEMENT

PLANNNING

- Opportunity to showcase club to members and guests
- Assign Staff to be point person for each event
- Develop detailed pre-tournament checklists for every event
- Staff Meetings in advance Budget, format, prizes (orders), advertising, schedule of events, tee prizes, & F&B details (create memorable drinks & menus)
- Coordinate with Superintendent Hole locations, tees, tee times, course availability, & mark hazards & golf course
- Pre-tournament Verify spellings, verify handicaps (scores posted), pairings, rules sheet, golf cart signs, tournament package, booklets, guest tags, staff dress, sound system, professional scoreboards, pre-tournament clinic, prepare on course games (CTP or LD), registration table, & review notes from previous years
- Post-tournament Scoring table, results typed neatly, posted results (update website), gift certificates completed and presented, proper billing, organize all tournament information into one file, & take notes
- Consistently monitor pace of play and take a lot of pictures to memorialize the event
- F&B plays a key role in creating a memorable experience (presentation)

EVENT & TOURNAMENT MANAGEMENT

PROMOTION

- Publish tournament information well in advance in newsletter, pictures, e-mail blast, & website
- Post necessary dates & information in locker room
- Mail formal invitations well in advance
- Empower the staff Events Breakdown, Schedule, and Pricing
- Talk about upcoming events and get members excited to play



EVENT & TOURNAMENT MANAGEMENT

FOLLOW-UP

- Keep precise records of events (all event materials)
- Tournament Evaluation Track what is successful and what is not
- Keep scorecards and post members scores
- Organized Staff = Member & Guest Enjoyment
- Goal is to match or improve on each event (Ex. HNGC Founders' Cup with Dr. Bob Rotella)
- Tournament Recap Meetings and Staff Meetings
- New business creation with a Relais & Chateux mindset



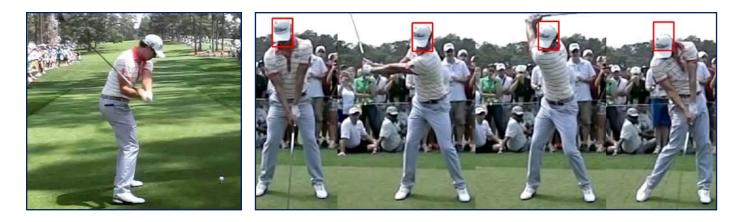




GOLF INSTRUCTION

Sample Upcoming Event Email Communication (July 2021)

- Strong Grip
- Square Clubface
- Correct Swing Direction
- Fundamentals
- Student recaps with video/pics





GOLF INSTRUCTION

Hi Mr. McGowan,

Hope you are well. Great work on the golf course today despite the wet conditions! Your swing really looks good. Listed below is what we worked on today. Please let me know if you have any questions. I attached various Adam Scott photos to further illustrate swing details as well. Looking forward to working with you again!

Pre-Swing:

- Alignment is key.
- Body lines are parallel left of target line.
- Maintain Posture on every swing!

In-Swing:

- Focus on shoulder turn not just arm swing.
- Move the triangle and feel more connection in the shoulders and arms.
- Back to the target on takeaway and to start the downswing.
- Swing Direction towards right field.
- No Sliding movement east and west.

Drills:

- Whoosh drill with alignment stick or upside down club. Whoosh sound target side of golf ball.
- Pause Drill taking the club to the top and stop for 3 seconds then finish the swing.

Short Game & Bunker:

- Use the Bounce Slides through turf/sand with no digging or dragging of leading edge. Example: Hit 3" behind ball off of tight lie and still make the shot!
- Keep eyes on the point of contact!
- Weight 60-40 or 70-30 on left leg.
- Move the triangle and rotate the chest.
- Strike the match. Acceleration is key. Short swings using the bounce of the club and feel the ground (even in the rough!!!).
- Bunker Thin dollar bills worth of sand.





















GOLF DIGEST RATER PROGRAM

- HNGC Top 100 Portfolio
- Fazio Long Range Plan TCH Presentation to Golf Digest Raters
- Rater Golf Experience Lunch, Practice Range, Caddie, and Back Terrace after Golf



HUDSON NATIONAL GOLF CLUB: REFINING A FAZIO MASTERPIECE



Tom a secluded perch tucked in the trees high above the river that lends its name. Hudson National Golf Chub presents wide-angle views of the countryside as far as the eyes can see. But with such spectacular scenery available at the highest level, it may be difficult to appreciate the beauty right under one's nose.

We feel there is no more beautiful course than Hudson National, which originally opened in 1986 and is the closest Tom Pacio design to NewYork City, It exhibits many of Pacio's signature traits, notably the ability to create something that looks to have always been there, that came out of the ground rather than having been placed upon it.

As happens with all gold courses, time, trends, and man's travails force the powers that be to look coolly and objectively at the maturing layout. In 2006 the management of Hudson National enlisted Pasio to draw up a long-term renovation plan that touches nearly every corner of the course. Some of the improvements are cosmetic, but most of them will add strength to an already classic design and respond to changes in equipment, maintenance practices, and the game.

All of the bunkers were rebuilt and reshaped in 2010, returning them to their original design. Bent grass was removed from the rough, making them pure bluegrass. And a number of trees were removed to improve the health of nearby turf.

> Hudson National Golf Club 40 Arrowcrest Drive Croton-on-Hudson, NY 10520

The next series of upgrades has begun, including the addition of several new tee boxes that add both length and shot varies/p. Fairways have been narrowed to add new sight lines and demands on shot making. The collection areas around several greens are now being closely mown to add more variety in short-game shot selection. The irrigation system is being modernized to enhance the rough and, with an increased interest in fitness, walking paths. Programs have also been put in place to firm up the turf and keep the fescue, such an integral part of Hudson National's look, pure.

Golf Digest Ranked 5th Best New Private Course in 1997

Golf Digest's America's 100 Greatest Courses since 2005 Golf Digest's Best in State: Top 15 since 2005

And this is not the end. Very soon, the club will begin executing more elements of Fazic's long-range plan. These include extending four greens to allow for new hole locations and changing the approach shots, plus enhancing arcs of non-play areas along the course to open up the views and improve overall aesthetics.

The membership has enthusiastically embraced the renovation project. In fact, our roster is full, we have a waiting list and our national membership program is gaining momentum. Our new state of the art practice range, Hudson terrace, super cottage and caddie/cart barn will complete our campus and solidity our Club as one of the best in the nation.

At Hudson National, the golf course is a reflection of our members' and management's commitment to the core principles of the game, the combining of tradition with imagination. We look to the past with fondness while looking to the future with passion and pride.

> 914/271-7600 www.hudsonnational.org









Hudson National Golf Club 40 Arrowcrest Drive Croton-on-Hudson, NY 10520

CURRENT AND FUTURE RENOVATIONS Present:

- Several new tee boxes to add length and shot variety (#5, 9, 11, 17)
- Fairway narrowing to add new sight lines and shot quality (#1, 5, 6, 9, 12, 14, 15, 17, 18)
- Addition of closely-mown collection areas around several greens for short game variety (#4, 8, 9, 10, 15, 16, 17, 18)
- Updates to irrigation system to facilitate better rough and walking paths
- Programs to firm approaches and maintain quality fescue turf
- Sub-Air installed (#6, 9)
- New green extensions to add hole locations and shot variety (#9, 15)

Future:

- New green extensions to add new hole locations and shot variety (#5, 18)
- Practice area improvements
 Ongoing enhancement of non-playable areas for aesthetics
- Continued execution of the Fazio long-range plan
- Complete installation of
 automatic Sub-Air on all greens
- State-of-the-art practice range and teaching center
- Reduction/New placement of cartpaths for aesthetics

914/271-7600 ww.hudsonnational.org



- Aeration and Topdressing program fitting within our extensive Golf Schedule and short season
- Introduced 777 Bentgrass
- Focus on daily golf course & tournament setups



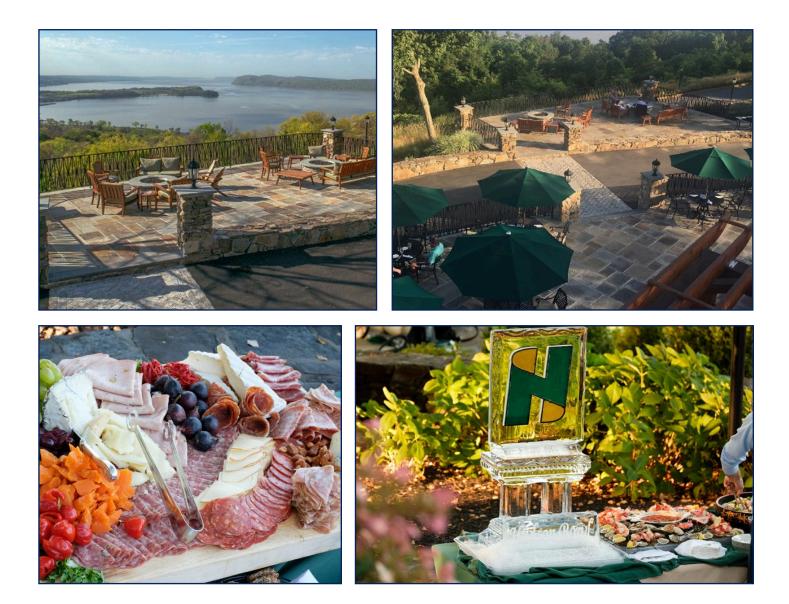
GOLF COURSE MAINTENANCE & RENOVATION GOALS

Hudson National Golf Club Proposed Renovation



F&B HIGHLIGHTS

- F&B turnaround from \$750k in red to \$50k in black
- Streamlined Scheduling, Orders, Delivery, & Menu
- Tim Kopec, Sommelier Honorary Member
- Vision for Terrace and Cliff Terrace



BUDGET & 10-YEAR PLAN

Hudson National Golf Club, Inc. Table of Contents Budget For the year ended December 31, 2021

Club-wide financial statements

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Departmental budgets

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	Food & Beverage	11
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	Membership	14
	Clubhouse	15
	Cottages	16
	General & Administrative	17
1	Non-Operating Items	18

	ASSUMPTIONS
1.	The initial draft of the budget is primarily based on year-end 2020 results which have been projected as of October 31, 2020.
2.	Guest fees are budgeted as \$650,000. This approximates the guest fees that have been projected for 2020.
3.	Food and beverage sales are budgeted to approximate the average results seen between 2019 and 2020.
4.	Overall member usage is budgeted to approximate the average results seen between 2019 and 2020.
5.	Outing revenue is budgeted as \$400,000. This is a 50% decline from the average level seen between 2019 and projected for 2020.
6.	A 32% gross margin on merchandise sales is budgeted along with a 62% gross margin on food and beverage sales. This is in-line with historical results.
7.	Payroll salaries are budgeted based on pre-COVID levels and hourly wage rates will approximate 2020. Bonuses will approximate 2020 bonuses.
8.	The Club is not budgeting to receive any further COVID-19 payroll incentive credits.
9.	With 10 employees enrolled in the Club's 401k plan HNGC is budgeted to match \$38,000 of contributions, which represents 4% of eligible employee wages.
10.	11 employees are budgeted to remain enrolled in the Club's medical insurance plan. Medical insurance premiums are budgeted to increase 10% over 2020 which equates to \$21,000.
11.	No dues increase has been budgeted.
12.	The membership count is budgeted as 466 total members or 337 equivalent members. 14 new members have been budgeted for 2021.
13.	A \$600,000 assessment to the membership for maintenance capital expenditures has been budgeted and is based on the projected 2020 assessment. This is consistent with historical practice.
14.	The Club's general insurance expenses are budgeted to increase \$5,000, or 3%, over 2020.
15.	Real estate taxes are budgeted to increase \$10,000, or 2%, over 2020.

BUDGET & 10-YEAR PLAN

1 2	LHUDSON NATIONAL GOLF CLUB, INC. TEN-YEAR PLAN ASSUMPTIONS		- 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10													1. N.M.		
3	BLUE figures should be edited with assumptions.																	
2	BLOC Igures should be edited with assumptions. BLACK fourse do not change.																	
8	GRAY cells do not change.		Historical	Historical	Historical	Yr 1		Yr 2	Yr 3	Yr	4 Yr		Yr 6	Yr 7	Yr 8	Yr		Yr 10
7	Estimated annual Inflation rate 2,50%		2018	2019	2020	2021		2022	2023	20			2026	2027	202			2030
		_	Actual	Actual	Actual	Budget		rojection	Projection	Projectio			Projection	Projection	Projection			Projection
9	REVENUE ASSUMPTIONS (CHANGES OVER CY)		ALC UND	A CLICK	ALTON	oroget		10/0000	an operation	riojecou	in inspection		rojecson	The pace of the	riejection	, inclusion	-	10,000
10	Membership											I						
11	Membership Dues (% A over PY)					5%		0%	516	0	N 51		0%	5%	05	57		0%
12	New members - Charter B												8				-	
13	New members - Juniors	_						4	4		4		4	4				
14	New members - Nationals	-						5	5		4 4	-						
15	New members - Legacys					2		2	2		2 2		2	2	2			2
16	Resigning members	-						(18)	(8)		8) (8		(8)	(8)				185
17	Entrance fee - Charter B (set to be)	-				80.000		90.000					100.000 \$	100.000	\$ 100,000	\$ 100.000		100.000
18	Entrance fee - Junior (set to be)	_				15.000		15.000	5 15.000				15.000 \$	15.000	\$ 15,000			15.000
9	Entrance fee - National (set to be)					25.000	1	30.000	\$ 30,000				30.000 \$	30.000				30.000
0	Main, assessment income (set \$ to be)		558.000 \$	575.000 \$	558.000	5 600.000	:	519.000	\$ 526,000				544.000 \$	550.000				556,000
1	One-time Cap. Assess. Income total	- *	n/a	n/a	nia :		: .					is i			\$ 000,000			-
2	Jurior member conversion col-outs	-	12.4	110	100		• •	2,234,013	a 2,204,013	a 204,00		1.	40%					
3	Member conversion income	-				n/a		50.000	50.000	\$ 50.00	0 \$ 50.000	1.	50.000 \$	50.000	\$ 50.000	\$ 50.000		50.000
4	Golf	-				14.9								30,000	* 00,000	3 30,000		00,000
5	Guest Fee: # of Rounds	_	5.168	5.685	4.195	3,939		5.400	5.400	5.40	0 5.400		5.400	5.400	5.400	5.400		5.400
6	Guest Fee: Average Price per Round	_	0,700	0,000	0/2	155		165				1	185 \$		\$ 195			205
7	Guest Fee: Impact from capital projects		1/2	n/a	nia .	n/a	•	100		(191,00			103 3	190	a 180			200
8	Pro Shop Merchandise Sales (% A over PY)	_	15%	7%	-34%	21%		2.5%	2.5%	2.5			2.5%	2.5%	2.5%			2.5%
9	Pro Shop Merchandise Sales (\$ A over PY)		107.581	60.707 \$	(305,262)	128.857		2.0%	2.07	5			2.0%		\$			2.37
9	Pro Shop Merchandise Sales (\$ 2 over P1) Pro Shop Merchandise Sales Impact from capital projects	3	107,561 4 n/a	n/a	(300,202) :	120,007	-			\$ (207.00		1			\$.	\$.		
1	Outing Revenue: # of Outings	-	31	31	15	10	•	-	10		0 5 122,000		10	10	10			10
12	Outing Revenue: Price per Outing		38.245	39.405 "S	23.015	\$ 15,000		15.000	5 15 000	\$ 15.00			15.000 \$	15 000	\$ 15,000			15.000
3	Member Events Revenue: # of Events	3	38,240	39,400 \$	23,015	20	•	15,000	20	3 15,00			20	20	\$ 15,000			15,000
13	Member Events Revenue: # or Events Member Events Revenue: Price per Event	-				\$ 12,500		12.600	12,500	\$ 12.50			12,500 \$	12,500	\$ 12,500			12,500
	Outing Guest Fees & Merch allocation	_	63%	59%	63%	60%	•	60%	60%	a 12,50 60			60%	60%	5 12,000 60%			60%
15 16	Outing Guest Fees & Merch allocation Outing Guest Fees allocation	-	63%	59%	63% 70%	60%		60%	60%	60			60%	60%	60%			60%
			34%	31%	30%	34%		34%	56%	34			34%	34%	665			34%
17	Outing Merchandise allocation		34%	31%	30%	34%		40%	34%	40			40%	34%	345			405
	Outing F&B allocation	-	37%	41%	37%	40%		2.0%	2.0%	40			2.0%	2.0%	40%			2.0%
59 80	F&B Sales (% A over PY)											1.						
	F&B Sales (\$ A over PY)	2	6,336 \$	175,282 \$	(283,249)	127,015				5 .		1	- 5		1			
61	F&B Sales Impact from capital projects	- 11	n/a	n/a	n/a	n/a	2			\$ (328,00			- 5				\$	
2	Cottages Rentais: # of Rentais		887	1,094	445	445		1,000	1,400	1,40			1,400	1,400	1,400			1,400
13	Cottages Rentals: Average Price per Rental	\$	225 \$	225 \$	293			225	250			1	275 \$					275
64	Cottages Rentals: Impact from capital projects		n/a	n/a	nia		\$		- 30	\$ (52,00		9 5	- \$					
45	Other Income (% A over PY)		149%	-292%	95%	24%	\$	- 1	s -	s -	\$ -	15	- \$		\$ -	\$ -	\$	-

EXPENSE ASSUMPTIONS (CHANGES OVER CY)														
Cost of Goods Sold														
Golf merchandise (set to be)		68%	71%	73%	68%	68%	68%	68%	68%	68%	68%	68%	68%	68%
F&B (set to be)		37%	38%	47%	38%	38%	38%	38%	38%	38%	38%	38%	38%	38%
Payroll (\$ A over PY)														
Golf Operations		n/a	146,039	(255, 473)	88,904	325,000								-
Course Maintenance		n/a	(13,749)	(232, 188)	41,285	-	-		-					
Restaurant Expenses		n/a	6,925	(301,945)	65,893	-			-					
Membership		n/a	27,669	(120.088)	(77,880)							- 1		
Clubhouse		n/a	28.379	(172,419)	(38,930)	-		-	-			-		
Cottage Expenses		n/a				-			-				-	
General & Administrative		n/a	8.344	(157,793)	(64,737)	390.000								
Payroll (% & over PY)		7%	4%	-24%	0%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Golf Operations		n/a	18%	-26%	12%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Course Maintenance		n/a	-1%	-14%	3%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Restaurant Expenses		n/a	156	-25%	7%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Membership		n/a	16%	-61%	-100%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Clubhouse		n/a	9%	-51%	-23%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Cottage Expenses		n/a	0%	0%	0%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
General & Administrative		n/a	1%	-18%	-9%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Overhead expense (\$ A over PY)														
Golf Operations		n/a	103.158	(193,844)	(19,677)	(132,000)	132,000					-	1	
Course Maintenance		n/a	252,909	(77,281)	(77,740)				-			-	-	-
Restaurant Expenses	1.1.1.1	n/a	7,240	(33.559)	(11,888)		-		-			- 1		
Membership		n/a	(17,305)	9.527	(12,688)	-					1.4			
Clubhouse		n/a	(25,950)	(7.688)	(51,986)	-	-	-	-		-	-	-	
Cottage Expenses	- 1	n/a	3.644	(11,719)	(2,526)	-								
General & Administrative		n/a	(155.424)	97,973	56.336	(390.000)			-					
Overhead expense (% A over PY)		15%	5%	-6%	-4%									
Golf Operations		n/a	21%	-32%	-5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Course Maintenance		n/a	26%	-6%	-7%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Restaurant Expenses		n/a	5%	-22%	-10%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Membership		n/a	-50%	54%	-47%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Cubhouse		n/a	-5%	-1%	-10%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Cottage Expenses		n/a	12%	-34%	-11%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
General & Administrative		n/a	-16%	12%	6%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Non-recurring expenses (set to be)	5	35,124	\$ 59,457	\$ (355.581) \$		- 5	- 5	- 5	- 1		- 1	- 5	- 5	
Maintenance Capital Expenditures (set to be)	\$			\$ 337,349 \$	508,000 \$	513,000 \$	518,000 \$	523,000 \$	528,000 \$	533,000 \$	538.000 S	543.000 S	548,000 \$	553,000

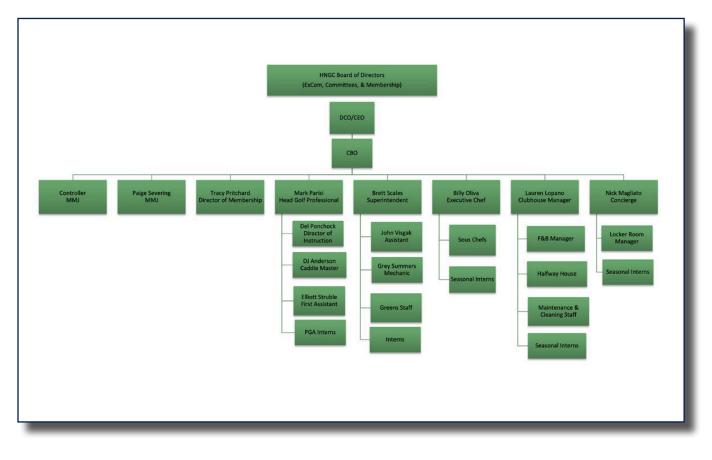
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CAPITAL PROJECTS

- Practice Range and Short Game \$5mm
- Teaching Center \$3mm
- Clubhouse Renovations \$3mm
- Cottage Upgrades \$250k
- Bunker Renovation \$1mm
- Fazio Long Range Plan \$500k (2021 new LRP)



Hudson National Golf Club



ROLES & RESPONSIBILITIES

Hudson National Golf Club

HUDSON NATIONAL GOLF CLUB ROLES AND RESPONSIBILITIES									
Area/Department	Board of Directors	DCO/CEO & CBO	Department Heads	Committees					
Long Term & Strategic Goals	Develops in conjunction with mission and vision statements	Provides input	Provides input	Provides input					
Short Term Goals	Monitors	Establishes and executes	Receives direction	Monitors					
Day-To-Day Operations	Monitors	Makes all management decisions	Manages department	Monitors					
Budget	Approves	Recommends budget to Board	Prepares with DCO	Make recommendations					
Capital Purchases	Approves	Prioritizes requests for Board approval	Prepares request	Make recommendations					
Decisions on Building Renovations and Expansions	Makes decisions that are based on mission and vision statements and member input	Provides input If authorized, signs and executes contracts	Provides input at Committee level	Makes recommendations					
Supply Purchases	Sets policy/approves budget	Reviews and approves	Purchases according to policy and budget	May provide input					
Emergency Repairs	Works with DCO and acts with concurrence from President	Notifies Executive Committee (Board Officers) for immediate approval and notifies Board	Communicates need to DCO	No role					
Fees	Adopts policy	Develops fee schedule with Board and Committees input	Provides input	Makes recommendations					
Hiring Staff	Provide input on Key Hires	Approves all hiring	Interviews direct reports	May provide input					
Staff Deployment and Assignment	May provide input	Establishes and executes	Follows club policy	May provide input					
Personnel Policies	Adopts policy	Recommends/administers	Follows club policy	Makes recomendations					
Staff Salaries	Allocates line item for budget after final Board approval	Approves salaries and recommendations from supervisory staff	Makes recommendation to DCO	May provide input					
Staff Evaluations	Evaluates ONLY the DCO	Evaluates all department managers & seeks Board & Committee input	Evaluates all direct reports	Chairman provide input					
Membership Growth & Marketing	Works with DCO to develop strategy Approves members	Works with Board to develop strategy and implements	Make recommendations and carries out strategy	Provide input					

Sample Upcoming Event Email Communication (July 2021)

	<u>20</u>	21	Upcoming	Events -	July	
	Go the extra mile to	o ens	ure members a	nd guests ha	ave a gre	at experience!
	Neatness	coun	ts - pick up tra	sh everywhe	ere you s	ee it!
	Politely Enforce Di	ess	Code & No Ce	ll Phones ev	ervwhere	e on property!
	Elevate your organiza					
Cuon	nds Maintenance:	tion?	ii skiis by keep	Jing your de	partmen	rooking perfect.
		_		1	1	1
	Maintenance		/ *** **			
	use Landscaping and Cottage Lands	capıng	/ Walkway			
	tots clear and lights working	_				
Golf	Events:	Count	Location	Time	Host	Notes
6-Jul	Member Golf Tour	72	Range/Golf/Caddies	9:00am Teetimes	HNGC	Function Sheet Attached
11-Jul	Titleist Fitting Day	25	Practice Range	11:00am-3:00pm	HNGC	F&B at Hudson House
12-Jul	Ladies Member-Guest	40	Golf Course	9:00am	Ifshin	Function Sheet Attached
13-Jul	NWH Golf Outing	144	Golf Course	8:30am-1:15pm	Yablon	Function Sheet Attached
14-Jul	Titleist Fitting Day	40	Practice Range	All Day	MET PGA	F&B at Hudson House
15-Jul	Brian Shatz Golf Outing	56	Golf Course	1:00pm	Shatz	Function Sheet Attached
17-Jul	Senior Club Championship	24	Golf Course	7:30am	HNGC	F&B in Courtyard
18-Jul	Senior Club Championship	24	Golf Course	7:30am	HNGC	F&B in Courtyard
20-Jul	DJ HOF Golf Outing	100	Golf Course	12:00pm	HNGC	Function Sheet Attached
22-Jul	Blackstone Golf Outing	40	Golf Course	1:00pm	Nash	Function Sheet Attached
27-Jul	Blythedale Golf Outing Rescheduled	144	Golf Course	8:30am-1:30pm	HNGC	Function Sheet Attached
29-Jul	July One Day Member-Guest	88	Golf Course	1:00pm	HNGC	Function Sheet Attached
Upco	ming F&B Events:	Count	Location	Time	Host	Notes
4-Jul	Independence Day BBQ	80	Terrace	5:00pm	Chef/LL	Menu Attached
10-Jul	Cocktails & Music	80	Terrace	5:00pm	Chef/LL	Menu Attached
18-Jul	New England Clambake	80	Terrace	5:00pm	Chef/LL	Menu Attached
31-Jul	Eric Lee Meeting (APEX)	16	Covered Terrace	All Day	Lee	Function Sheet Attached
Upco	ming Club Meetings:	Count	Location	Time	Host	Notes
15-Jul	Membership Committee Meeting	15	Board Room	6:00pm	Moyer	F&B on Putting Terrace
19-Jul	Board of Directors Meeting	13	Board Room	5:30pm	Moyles	F&B in Board Room Lounge
Func	tion Sheets Attached: (Ch	ef Bi	lly Notes)	·		·
	ee all function sheets updated and attac		1, 1,000,00			
	n S Drive - Function Sheets - 2021 Function		aate			
Saved 0	it 5 Drive - Function Sheets - 2021 Funct	ion sh			-	TCH 6/20/

Sample Upcoming Event Email Communication (July 2021)

CONFIDENTIAL COMMUNICATION - Internal Use Only!

Colleagues,

Team, continue to use this communication tool monthly to become better informed and educated on our events so we not only know what is going on internally, but we can sell or explain these events in more detail to our members and guests when the opportunity arises. Please see the calendar of upcoming events below and the attached function sheets and menus for your reference (share with seasonal staff as needed). They are saved on the S Drive as well under FUNCTION SHEETS then 2021 FUNCTION SHEETS and click on the DATE/EVENT. For details on smaller events please see the spreadsheet below. If anyone has any questions, changes, or additions relating to these events and your respective departments please respond directly to this e-mail and I will rectify asap. The below and the attached are always subject to change. Thank you as always for your hard work and support. It is going to be a busy and productive season at HNGC!

*Hudson House Teaching Center Fully Stocked with F&B
*Old Teaching Center Fully Stocked with F&B
*Halfway House Open for Business by 8:00am
*Fire Pits on at all locations during periods of cooler weather. Chimney on #4 for special occasions!

DJ/Kevin B./Tim - Please cross check rental carts, blockers on Foretees, and starting times on Foretees.

Mark/Elliott – We will work together with coordinators to confirm players list, logos, sponsors, special requests (beat the pro), formats, carts/caddies, and budgets.

Tracy – Please cross check website calendar, club calendar, and cottages/rooms. Please check donation requests/portfolios as well.

MMJ – Please confirm account numbers for billing purposes. Please confirm invoices/budgets with me prior to final submission.

Chef Billy – Please update menus and details on original function sheets and hit save. Majority of events allow you to create your own menu!

Lauren – Please update finer points and details on original function sheets and hit save. See me with special requests. Please add any locker room details as necessary. Wine tastings, cigars, car services, cottage requests, etc.

Brett – Let's touch base on course setup (tee placement & pin locations) and other golf course projects as necessary affecting play. Staking and Marking/Painting the golf course is a team effort as well.

Team HNGC – Please feel free to update function sheets with your details and e-mail them to the team.

Sample DJ Hall of Fame Event (July 2021)

Sample Event Function Sheet (In Progress Working Document)

Rooming needs: Updated on Cottage Reservation sheets Monday 7/19/2021: Dinner on the terrace for Derek and friends full a al a carte menu available Cocktail hour on practice putting green, putting contest with golf pro available LL will try and block/ limit member reservations for the night (covered patio for members or inside if must come for dinner) If inclement weather, teaching center is backup plan for dinner Tuesday 7/20/2021: \$700pp for golf and F&B with players each paying \$50 cash to caddies, and \$200pp for just the dinner Time Element 7:00 AM Staff Arrival & Breakfast for those who need and those who stayed over! Full breakfast setup. 9:00 AM Vendors set and course ready for guests Lisa at front gate 2 BMW cars on hole #16 Don Julio truck at ruins add bloody Mary cart at driving range They have pin flags for course, signage on select tee boxes and signage at the range Special letters on #2 Additional branding on #18 Removable Golf Cart decals for all carts

10:00 AM Registration open (100 Golfers) & Lunch on Covered Patio Practice facilities open - Massage therapist on range Clothing Giveaways at registration in courtyard (just outside of proshop) Need tables and cloths for massages or vendors at teaching center I would assume we will need at least 6 extra tables with navy blue cloth Bloody Mary cart with staffer and beer bucket at range. They want to swap flags at range and on all holes Theron giving out swing help and helping with trackman etc. 10am-12pm Silent auction items set and open for bidding- in great room - 3 tables or pieces of furniture needed Lunch set on covered patio 11:45 PM Gather guests for welcome, rules and announcements Derek to welcome guests & Golf Pro to provide rules and scoring Hudson to donate a 4some? 12:00 PM Shotgun start Scramble format 2 carts and 1 forecaddie Need 50 carts for golfers and 10 for staff- stick on logos are ok so long as no damage to carts!

Sample DJ Hall of Fame Event (July 2021)

100 players – MP tournam	ayers with a \$50 golf shirt rack nent materials with logos – Induction Invitational INTERN TO SPEND THE DAY DRIVING DEREK AROUND!
12:00 PM - 5:30 PM	Round of golf Food at Halfway house Contest holes: #16: Hole in 1 BMW, Closest to pin on #13, & longest drive on #6
Suggested to use entry in	to contest holes as fundraiser, charge \$100pp to enter into contest holes – We need to figure out the shot out first
4:30 PM Reception ar	Auction arranged by bar in main dining room
5:10 PM Shootout on	Staging and pătio réady for guests 18 – First eight to get in – \$5k each Bar open and passed items
	d MC (Parisi) for shootout d scoreboard items with custom logos
5:30 PM Cocktails and	e off the course d passed appz Cigar Roller
6:00 PM Guests seate Need to assign tables so w	ed för dinner 120 guests vill need a table board
6:10 PMOpening ren6:15 PMDinner static6:45 PMOn-stage pro	
Stage on terrace with light 6-6 chairs for chalk talk	
They will be distributing g	n ends and additional gifting upon departure (at welcome center) ifts from welcome center as guests leave inner drinks and to enjoy the fire pit – don't want to force guests out especially if Derek is staying over

LATE NIGHT PIZZAS LL to do: Lighting, Staging, Furniture, Runners, Flowers, AV, Chargers Pricing Details:

Pricing Details: Board Room 2 days **\$500** total 4th floor **\$2,100** for 2 nights Cottages **\$3,600** for 2 nights Questions/notes for Tracy & Kyler: Ice cream truck on #1 ? Can you please share cost for both before we decide anything? Prizes for scramble or shamble? How many places? – think we would just do the first and second place teams and the shot out winner No tenting option, not possible with our structure, would cause permanent structure damage – there is no way to do a free standing tent and certain parts? Additional fee for moving existing furniture \$2,500 – understood – are there other taxes and fees not part of the numbers you sent over?

Sample menu DJ Hall of Fame Event (July 2021)

PATIO LUNCH BUFFET

CHIPS / SALSA ON TABLES ROLLS & BUTTER QUINOA SALAD POTATO SALAD GREEK ORZO BUFFALO CHICKEN CHICKEN SALAD CHICKEN SALAD EGG SALAD COLE SLAW L/T/O/PICKLE PLATTER TOMATO & ONION SALAD CHICKPEA SALAD MIXED GREENS

OFF THE GRILL

HANGER STEAK HOUSE BLEND BURGERS KIELBASA HOT ITALIAN SAUSAGE FREE RANGE CHICKEN BREAST BEER BRAISED BRATWURST MISO SAKE SALMON LAMB TACOS ONION LEEK TARTS SAUSAGE STUFFED MUSHROOMS

DESSERTS

FRESH FRUIT & BERRIES WATERMELON ASSORTED HOME MADE COOKIES

SCORING AREA COCKTAIL HOUR

MINI LOBSTER ROLLS KOBE BEEF SLIDERS BEEF TARTARE TUNA TARTARE ASSORTED PIZZAS MINI KOBE PIGS IN THE BLANKET KOBE BEEF SLIDERS TEMPURA SHRIMP CRAB SALAD LAMB POPS SCALLOPS WRAPPED IN BACON MAPLE BOURBON GLAZED BACON BITES

DINNER BUFFET TERRACE

BREAD & BUTTER PEAR & ARUGULA SALADWEDGE TOMATO MOZZARELLA ARTICHOKE MILANESE ROASTED SEASONAL VEGETABLES POTATO GRATIN STEAK FRITES LOBSTER TAILS ROAST FILLET LOBSTER SCAMPI ASSORTED PASTAS ROASTED SWORDFISH WITH CHARRED CORN RELISH ROASTED CHICKEN WITH ROASTED TOMATO, CAPER, OLIVES TRADITIONAL SAUCES

DESSERTS

COOKIES / PASTRIES / CAKES / FRUIT / ICE CREAM SUNDAE STATION





CLUB CULTURE











CLUB CULTURE

Run of Show for 25th Anniversary Event Saturday, September 4th, 2021

	7:00am: Staff Arrival
	7:00am: Regular Breakfast Available
	8am: Bagel Pick Up Bagels on Hudson, Croton NY 914-271-5412 *Have to bring CC to pay!!!!!
	8:00am: Fireworks Crew Arrival to Staging Area *need a golf cart for day*need sprinklers off*
	Special FX Wizard, Edward Rubio, 516-658-4486
	9am: Event Rental Crew Arrival Please Be Seated Event Rentals, Ellen Spirer 718-406-6605 or 516-216-9524
	9:30am: Brunch Open
	11:00am: High Noon Promo Arrival *DJ- need someone to get them and their stuff to HWH
	High Noon, Melinda +1 (914) 439-3205
	11:00am: Photographer Arrival Pedro Garcia Photography, Pedro, 914-588-8206
	12:00pm: Event Rental Crew Departure
	12:00pm: AV Crew Arrival Corporate AV, Dean Santini 914-539-2400 Ryan Finch 914-262-5642
	12:00pm: Shotgun Start
	12:00pm: HWH Set
	1:00pm: Locker Room to Set Wines in Lockers with Notes*
	1:00pm To Go Lunch for Firework Crew (8 ppl)- turkey clubs 2 go
	1:00pm Cake Delivery (Gluten free cake for Mr. Stuart) Baked by Susan, (914) 862-0874
	12:30pm: Sushi Roller Arrival Tina/? 646-287-7192
	2:00pm: Mozzarella Roller Arrival A&S Fine Foods, Paul, 914-906-9086
	3:00pm: Band Arrival Anthony Chibaro, 973-670-8033
	3:00pm: Prosciutto Carver Arrival Oscar Mendoza, 201-724-7556
	3:00pm: Flower Delivery Cooke's Little Shop of Flowers, Stewart, 914-980-8354, (914) 862-4558
	3:00pm Whiskey Tasting Arrival Tommy Mauriello, 917-968-3342
	3:30pm Staff Meal- Delivered from Capriccios Capriccios Pizza, 914-827-9123
	4:00pm Cake Delivery (Sheet Cake) Karla Thompson, 914-275-3415
	4:45-5:15pm: Ice Sculpture Setup/ Delivery Ice Matters,
	4:00pm: Locker Room Attendants Ready *Women's Locker Room Counter also*
	4:30pm Light Cocktails and Apps in Courtyard
	5:00pm: Cigar Roller Arrival ND Cigars, Josephine, 347-740-4159
	5:45pm: Cocktails and Hors d'oeuvre on the Terrace
	5:00pm Hose Connected and on for SFX Fireworks Crew
	7:00pm: Dinner Reception on the Terrace with Live Music
	6:00pm: Course Ready for SFX Firework Crew Use
	7:30pm: Band to eat (8ppl)
	7:30pm: Speeches
-	Minerva? MP (scoring), Theron? Moyles?
-	Recognize 25 year staff and Present Gifts!!! (LL HAS GIFTS)
0	Tracy Pritchard
0	Luis Lopez
0	Manuel Samaniego
0	8:00pm: To Go Dinner for SFX Firework Crew (8 ppl)- burgers 2 go or chefs choice
	8:00pm: Area Around Firework Site to be Wet Down
	8:00pm: Pizza Truck Arrival- Truck to be in driveway near cliff terrace Roaming Wood fired Pizza, Peter Rossignuolo
	(914) 334-9577
	8:30pm: Ice Cream Truck Arrival Bona Bona Ice Cream,
	8:30pm: Car Services Arrive Red Oak Transportation, (914) 694-2222
	8:45pm: Fire Department Arrival to Maintenance Garage *Cart/ Golf Staff must be done at shop*
	Croton PD/FD, John Niko 914-906-1954
	9:00pm: Fireworks- "Go" Cue to come from LL when ready



Dear HNGC Member,

We hope that you and your families are doing well and are excited about the upcoming 25th Year Anniversary season at Hudson National. During the off season, our Board of Directors and Management Team have continued to meet on a regular basis in an effort to stay informed with the ever changing rules, restrictions, and guidelines of the NYS Forward COVID-19 protocols and programs. The safety and security of our members, guests, and employees are of the upmost importance as we begin to implement initiatives to improve your golf and dining experiences. The NYS, MGA, MET PGA, and ClubSafe best practices allowed us to stay open with no closures in 2020 and we will continue to look to them for guidance in 2021 to maintain a safe healthy environment at HNGC for all members, guests, and employees. While we continue to offer limited services, amenities, and programs to start the 2021 season, there are some additional updates to our Club rules listed below per NYS guidelines. The Board of Directors and Management Team will continue to monitor this situation very carefully and communicate operational adjustments as they are allowed by NYS. Our team is in constant communication and is ready to adjust and expand the level of services offered to the membership as NYS announces next steps. We appreciate your patience in working with our team until we can get back to full operational capacity. Please see the current Club Opening details below.

Club Reminders per NYS

- Please continue to practice social distancing especially within the Clubhouse, Locker Rooms, and Hudson House.
- Mask wearing is mandatory on the Shuttle, in the Clubhouse, Locker Rooms, in the Hudson House, and on the Terrace until seated for dining.
- Reservations on Foretees are mandatory for use of the Practice Range, Hudson House, Golf Course, and Terrace Dining.
- Golf Shop and Locker Room capacities are limited to 10 golfers and 30 golfers respectively.
- Reservations are required for Hibernia Cottage, Hudson Cottage, and Washington's Lookout.
- Foretees COVID-19 waiver applies.

<u>NYS Travel Advisory</u> (See CDC <u>www.cdc.gov</u> and NYS <u>www.ny.gov</u> COVID-19 websites for full rules, guidelines, and details)

- Beginning April 1st, asymptomatic domestic travelers arriving in NYS from other US states and territories are no longer required to test or quarantine.
- International travelers coming to NYS are required to show documentation of having recovered from COVID-19 within the previous three months or a negative test result from no more than three days prior to the day of travel.
- International travelers are also required to quarantine for seven days with a test three to five days after travel or quarantine for full ten days without a test even if vaccinated.
- NYS recommends getting vaccinated and obtaining regular negative COVID-19 tests.
- NYS requires all travelers to go online and complete the NYS Traveler Form upon entering NYS unless you are coming from a contiguous state including Pennsylvania, New Jersey, Connecticut, Massachusetts, and Vermont.
- Members are responsible for verifying that their guests are in compliance with these rules and regulations.

COVID-19 Updates and Considerations

- Playing golf has been determined to be a low risk activity with appropriate social distancing protocols.
- An overnight stay at Hibernia Cottage, Hudson Cottage, or Washington's Lookout is considered a low/moderate risk activity.
- Eating meals on the Terrace is considered a low/moderate risk activity.
- Outdoor activities are the safest events per the NYS Board of Health.
- Please take every precaution to stay healthy and if you do not feel 100% please stay home.
- UV filtration has been installed in our HVAC systems for additional safety purposes throughout the Clubhouse and the Men's and Ladies Locker Rooms. It has also been installed in Hibernia and Hudson Cottages.
- Please submit a copy of your vaccination forms to the Director of Club Operations if you wish to participate in our collection of herd immunity/vaccination data.
- Thank you to Dr. Andrew Salzberg, of Mt. Sinai & Hudson National Member, for his guidance through these uncertain times!

New Club Initiatives on Opening Day Friday, April 16th

- Multiple guest groups, larger events, and golf outings will be limited to provide for more open member play.
- Additional Weekday, Weekend, and Holiday member only teetimes have been created to enhance the member golf experience. Please see Foretees for further details one week in advance for reservations.
- The Club prefers caddies carrying players golf bags; however players have the option to walk and carry, take a forecaddie, or take a golf cart (\$25pp) with a forecaddie.
- Regular caddie's fees apply with all options.
- Golf pin flag levers have been installed and players have the option to have the flagstick removed by caddies carrying hand sanitizer and golf towels.
- Halfway House Michael has new menu items. Non-contact services will remain in place.
- Golf carts will be allowed to and from the practice range. Members and guests will be assigned cart numbers for sanitization purposes.
- Shuttle carts from #2 green to #3 tee will be running opening day.
- Additional practice range pin flags have been added for member target practice.
- Limited guest usage of the Clubhouse and Locker Room will remain in place.
- Locker Room Charlie Nikitopoulos and staff will continue to offer a safe, clean, fresh, and friendly locker room experience!
- Limited Areas Fitness Center, Massage Therapy, and Steam/Sauna Rooms By appointment only.

COVID-19 Management Team and Seasonal Staff Protocols

- Consistent with last year, please note that all employees and independent contractors are subject to the same COVID-19 protocols.
- · Employees will perform a daily self-health evaluation prior to their shift.
- Temperatures will be taken for all staff and caddies.
- Kitchen time clock automatically takes everyone's temperature.
- Employees not feeling 100% will stay home.

HNGC F&B Operations

- Lauren is working with the team on new seasonal themed events for 2021.
- Chef Billy is working on breathing new life into our classic Hudson menu for 2021. He has a number of wonderful new items for you to experience!
- Our wine program will continue to be the best in class with the assistance of our world class sommelier Tim Kopec.
- Indoor dining will begin the season at 50% capacity.
- Terrace dining is at full capacity and we will have heaters and blankets available to make everyone comfortable.
- Please contact Lauren Lopano, Clubhouse Manager at <u>llopano@hudsonnational.org</u> or <u>914-419-4560</u> with any questions.

HNGC Golf Course Operations

- Aerification of the golf course is in process and will be completed and top dressed by opening day weather permitting.
- Bunker restoration work is in process to improve playing conditions.
- Improved turf and lighting at putting green locations around the Clubhouse.
- Small scale golf course maintenance work and water drilling will be ongoing in the spring with little to no disruption to play.
- Drilling rigs will be present in various locations as we search for alternative water sources in
 order to offset rising water costs at the Club.
- Please contact Brett Scales, Superintendent at <u>bscales@hudsonnational.org</u> or <u>914-271-1468</u> with any questions.

HNGC Golf Operations

- Hudson House has been a tremendous off season success keeping members games sharp through practice and private instruction from the golf professional staff.
- We are offering Titleist Fitting Days monthly including a new program for golf ball fitting. The Loyalty Reward Program has been another huge success and will continue to run through April 18th.
- Del Ponchock, Director of Instruction is available for private instruction and can be reached at dponchock@hudsonnational.org or 561-714-9049.
- Elliott Struble, Assistant Golf Professional is available for golf instruction/member golf and can be reached at estruble@hudsonnational.org or 914-271-3626.
- Golf Shop is fully stocked with new seasonal merchandise and golf equipment. Please contact Mark Parisi, Head Professional at <u>mparisi@hudsonnational.org</u> or <u>914-271-3626</u>.

HNGC Golf Tournament Save the Dates

- Ladder (Team) Championship Begins May 1st
- Founders' Cup May 8th
- Invitational June 10th thru 12th
- Senior CC July 17th & 18th
- 25 Year Anniversary September 4th
- Club Championship Qualifier September 11th
- Hudson Bowl October 2nd & 3rd

2021 Membership Survey

- The member survey is a very important long range planning tool for the Club. Your participation will help the Board of Directors make decisions to keep moving the Club forward, aligning our growth with our membership's needs.
- Please complete the membership survey using this link: <u>Membership Survey Hudson</u> <u>National Golf Club - April 2021</u>

We are all very excited about the Club's 25th Year Anniversary. Our Club President, Philip V. Moyles, Jr., will be sending his season opening introduction letter very soon with further updates. Finally, please know that our staff is dedicated to beating the clock for the start of the season and providing you the best in class services that you expect. After a long strange trip this past year, we are looking forward to returning to normal at Hudson National and delivering a terrific season to the membership. If you have any questions or would like a more detailed explanation on anything HNGC related, please feel free to visit me in the office, call me, or e-mail me at any time. Thank you very much for allowing me the privilege to be your Director of Club Operations. I look forward to seeing you at the Club soon!

All the Best,

Theron C. Harvey, PGA Director of Club Operations

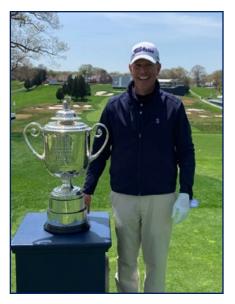
Hudson National Golf Club 40 Arrowcrest Drive Croton-on-Hudson, NY 10520 Clubhouse 914-271-7600 ext. 112 Direct 914-862-4663 Golf Shop 914-271-3626 Fax 914-827-9690 Alt. Fax 914-271-8163 www.hudsonnational.org



GOLF CLUB & BUSINESS

















FAMILY











THANK YOU

My family and I would like to thank the Board, Search Committee, and Membership of your club as well as KK&W for this amazing opportunity. We are very excited about what the future holds. This would be a career/life completing moment for me to be a part of your team. Thank you very much!

